

BRYAN ANDREW MCGANN

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Professional Experience

Duke University School of Law

Clinical Professor of Law (Teaching) and Director, *Start-Up Ventures Clinic* and *Advanced Start-up Ventures Clinic*; Fall 2016 to present; Responsible for all activities of the Clinic including student classroom education, supervision of all students in their interaction with clients, review of all work product, research, and communications with clients, client interview and acquisition, grading and evaluation of students. Teach *Startup Law*; 2021 to present, and Wintersession Instructor, *Counseling and Creating the Entity*; 2017 to present.

Duke University School of Law

Director, Program in Law and Entrepreneurship, Dual Degree Program JD/LLMLE; Responsible for all activities of the Program, classroom instruction, supervision of Practicum, and recruiting and retention; Fall 2023 to present.

Duke University, Pratt School of Engineering

Adjunct Associate Professor; 2019 to present. Teach a segment of the course, *Intellectual Property, Business Law, and Entrepreneurship* in the graduate Engineering Management Program; 2019 to present.

Smith, Anderson, Blount, Dorsett, Mitchell & Jernigan, L.L.P.

Of Counsel; 2001 to present. Practice areas include general corporate issues, banking litigation, contract formation and litigation, and medical malpractice defense litigation.

University of North Carolina at Chapel Hill

Entrepreneur in Residence, Office of Innovation, Entrepreneurship and Economic Development; 2015 to present; member of the founding team of the Carolina Angel Network. Past Executive Director of the Blackstone Entrepreneurs Network, 2015-18.

PPI Pet Products, Inc. (formerly Pill Pockets, Inc.)

Founder, President, Chairman & CEO; Raleigh, North Carolina; 2002 to present. Inventor of the FDA cleared Pill Pockets pet treat brand for medicine delivery, now sold around the world by Mars Pet Care following acquisition in March of 2005. The Pill Pockets brand is the #1 veterinarian recommended method for pill delivery and is the largest selling pill delivery treat in the world.

Sundial Homes, LLC

Co-Owner, Founder and Member, 2003 to present; Wake/Warren County, North Carolina; Custom home builders and management of vacation rental property, Lake Gaston, North Carolina.

Flower Bed Court Properties, LLC

Co-Owner, Founder and Member, 2020 to present; Rental of residential real estate, Raleigh, North Carolina.

Luxury Concepts Flooring and Tile, LLC

Co-Owner, Founder and Member, 2003 to present, Wake/Warren County, North Carolina; Custom home builders and management of vacation rental property, Lake Gaston, North Carolina.

NovaVision, Inc.

Chief Operating Officer 1996-1997; Vice President Finance 1992-1996; Director of Finance 1990-1992. Research Triangle Park, North Carolina; Medical and pharmaceutical products company specializing in contact lenses and associated products. The company held 16 U.S. Food and Drug Administration approvals and 3 United States patents for contact lenses and related materials. Duties included management of domestic and international operations, capital acquisition, private placements, personnel recruitment, materials acquisition, and sales and marketing strategies.

Peoples Bank & Trust Company (PNC Bank)

Raleigh, North Carolina; Vice President and Retail Banking Manager 1987-1990. Responsible for all Wake County bank branches and the consumer loan portfolio. Began Private Banking program, supermarket banking, and was an active commercial lender.

First Citizens Bank & Trust Company

Raleigh and Winston-Salem, North Carolina; 1984-1987 Completed Management Training Program, branch manager Raleigh and Winston-Salem.

Education

Duke University School of Law: LL.M.

- LL.M. in Law and Entrepreneurship, 2015
- *magna cum laude*
- Legal and Business Practicum through The Frank Hawkins Kenan Institute of Private Enterprise: The University of North Carolina at Chapel Hill, Judith Cone, Director

University of North Carolina at Chapel Hill, School of Law: J.D.

- Juris Doctor *with Honors*, 2001
- Order of Barristers
- Chief Justice, Holderness Moot Court
- Davis Society Inductee, Gressman-Pollit Oral Advocacy Award, James William Morrow, III Award, Pro Bono Award, Michigan State National Trial Team Oralist Award

Walden University: Ph.D.

- Doctor of Philosophy, Applied Management and Decision Sciences, 2004
- Dissertation: *An Analysis of Opinion on Matters of Taxation and Public Policy Between the Students of Law and Business at the University of North Carolina at Chapel Hill*

Campbell University: M.B.A.

- Master of Business Administration, 1990

East Carolina University: B.S.

- Bachelor of Science, Business Administration, 1983
- Member, Varsity Soccer Team 1979-80
- A.A.U. Boxing, Eastern North Carolina (TKE) Cruiserweight Champion 1980-1981

Graduate: North Carolina School of Banking

- Mid-Management Program, North Carolina Banker's Association and the University of North Carolina at Chapel Hill, 1987; Final Class Rank: #1 of 58

Patents Held

United States Patent #8,832,878 issued September 2017: *Apparatuses for Supporting a Person in an Upright Position*. Device to assist post-surgical patients remain upright in bed. Bryan A. McGann, Inventor.

United States Patent #4,857,333: *Food Product for Administering Medication to Animals (Expired)*, 1989.

Selected Publications and Presentations

Guest Lecturer, Department of Neurobiology, Duke University; Presentation of Entrepreneurship in the Sciences, June 2024.

Speaker, *Common Legal Mistakes for Entrepreneurs*, Eastern North Carolina Entrepreneur Promise Program, Durham, North Carolina, November 2023.

Keynote Speaker, *Modern Entrepreneurship*, Campbell University Leadership Summit, Buies Creek, North Carolina, September 2021

Speaker, Miller School of Entrepreneurship, East Carolina University 2020, 2022

Speaker, Southeast Med Tech Conference, *University Entrepreneurship*, May 2019

Blackstone Entrepreneurs Network, *RTP Celebration*, Master of Ceremonies, University of North Carolina at Chapel Hill, July 2018.

Continuing Legal Education Presentation: *University-Based Angel Networks in the Triangle Region*, University of North Carolina at Chapel Hill, February 2018.

Medicating Pets in 2016, Western Veterinary Conference, Las Vegas, Nevada, March 2016.

Video Presentation: *Blackstone Entrepreneurs Network – North Carolina, at Five Years Old*, University of North Carolina at Chapel Hill 2015.

Video Presentation: Duke University LL.M. in Law and Entrepreneurship Program; July 2015; Volunteer interviewee in Duke Communications Department's video on the LL.M. Program.

Video Presentation: *Research, Writing and Oral Advocacy; State of North Carolina v. Norman*. I was cast as the appellant's attorney, UNC-CH School of Law 2001. The video is still used as a training tool in appellate advocacy for all first year law students.

Veterinary Product Distribution in Japan: Presentation to the management and staff of The Nutro Company/Japan, a Division of Mars Pet Care; 2013.

Can High School Prepare You for Success: Presentation to the Senior Class, Cardinal Gibbons High School, 2010.

Anatomy of a Financial Crisis: Presentation to Entrepreneurial Business Students at Wake Technical Community College, 2008.

An Analysis of Opinion on Matters of Taxation and Public Policy Between the Students of Law and Business at the University of North Carolina at Chapel Hill; UMI Dissertation Services; Ann Arbor MI; 2004.

Honors and Awards

- Chief Justice, Holderness Moot Court Bench, UNC School of Law, 2000-01
- James William Morrow III Award, UNC School of Law
- Order of Barristers, UNC School of Law
- Inductee, James and Carolyn Davis Society, UNC School of Law
- Member, Cardinal Gibbons High School Athletics Hall of Fame, Inducted in the Inaugural Class, 2012
- Member, Cardinal Gibbons High School Professional Hall of Fame, 2011
- Alumni Legacy Award, Cardinal Gibbons High School, 2016

Professional Memberships, Licenses

- North Carolina Bar, Member
- North Carolina Bar Association, Member
- Wake County Bar Association, Member
- Admitted to practice law:
 - The Supreme Court of the United States of America
 - All North Carolina State courts, and the Western, Middle, and Eastern Districts of the Federal courts seated in North Carolina

Community Activities

Advisory Board of the UNC Law and Entrepreneurship Clinic, 2019 to present.

Member, Campbell University, Lundy-Fetterman School of Business, M.B.A. Advisory Board, 2017 to present.

Chair, Cardinal Gibbons High School Annual Fund, 2013 to 2016. Raised money to support the school, provide need-based tuition grants. Raised \$1.2 million in a two-year campaign.

Member, UNC Law Alumni Association Advancement Committee, School of Law, University of North Carolina at Chapel Hill, 2014 to 2022.

Member, Class Gift Committee, Duke University School of Law, 2015.

Member, Student Engagement Committee, School of Law, University of North Carolina at Chapel Hill, 2008 to 2014.

Past Pro Bono Representation; Domestic violence victims in Orange and Durham Counties.

Past Member, Speaker's Roundtable, Wake Technical Community College, Raleigh, North Carolina.

Member, Reaccreditation Committee, School of Law, University of North Carolina at Chapel Hill, 2006 – 2007.

Past Coaching Positions:

- North Raleigh Bulldogs Football: 2009 to 2019
- The Franciscan School, Boy's Baseball, 2017 to 2019
- North Wake Baseball: 2010 to 2017
- Capital Area Soccer League: 2009 to 2014
- St Francis Youth Basketball League: 2005 to 2016
- XL, Factory, & Netsports Indoor Soccer Leagues: 2011 to 2015
- The Franciscan School, Girls Softball, 2010 - 2012

Athletic Accomplishments

- East Carolina University: Member, Varsity Soccer Team, 1979-80
- Eastern North Carolina AAU Cruiserweight Boxing Champion, 1980-81
- Wake County Division 1A Basketball Player of the Year, 1979
- Member, Raleigh Royals Baseball Team, 1990-98, 9 Time All-Star Selection
- Member, Cardinal Gibbons High School Athletics Hall of Fame
- MLB Rookie League, Invited Participant Through Try Out Camp, June 1984