

MICHAEL MURPHY

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APPOINTMENTS

DUKE UNIVERSITY SCHOOL OF LAW, Durham, NC

Clinical Professor of Law and Supervising Attorney, Start-Up Ventures Clinic, January 2023 to Present

Course planning, teaching, supervising, and mentoring law students in a live-client clinical course focused on transactional representation of social ventures and community entrepreneurs.

Student mentoring and supervision embraces the motto “Add Value, Get Better, Have Fun,” focusing on professionalism, non-judgmental self-awareness, and building positivity in self-directed experiential learning.

Designed and taught “Well-Being, Happiness, and Lawyering” seminar, Spring 2024 and 2025.

Designed and taught “Improv for Lawyers,” a two-day workshop demonstrating how improvisational theater skills build lawyering skills, Wintersession class, January 2024 and 2025.

Frequent guest lecturer, Duke Innovation & Entrepreneurship, Fuqua School of Business.

Research interests include social entrepreneurship, technology and the law, and law student/attorney well-being.

UNIVERSITY OF PENNSYLVANIA CAREY LAW SCHOOL, Philadelphia, PA

Supervisor and Lecturer, Entrepreneurship Legal Clinic (ELC), July 2018 to January 2023

Led the clinic as primary faculty member, Spring 2022 semester.

Faculty supervisor for externships at the Securities and Exchange Commission, the SeniorLaw Center, and the City of Philadelphia Law Department.

Drafted successful proposal for the ELC’s admission into JPMorgan Chase’s “Force For Good” technology development program to reboot the ELC’s online StartUp Kit.

DREXEL UNIVERSITY SCHOOL OF LAW, Philadelphia, PA

Adjunct Professor of Law, Fall 2014 to 2017

Originated "E-Discovery and Digital Evidence," upper-level course.

PUBLICATIONS AND WORKS IN PROGRESS

Benefit LLCs: The Little Entities That Could? (In Progress)

Discusses the curious emergence of the Benefit LLC entity form and proposes a model to improve its legal justification and practical effectiveness.

Self-Leadership Through Failure: The Failure Resume Exercise (Forthcoming, Tennessee Journal of Law and Policy)

Advances the value of teaching failure to law students as part of forming their professional identities as lawyers and leaders, and describes a class exercise designed to do so.

How Working with Entrepreneurs Makes Law Students into Happier, Healthier Lawyers

Chapter in [Contemporary Challenges in Clinical Legal Education: Role, Function and Future Directions](#), in the Routledge Legal Pedagogy Series, 2023. Examines the shared perspective between student attorneys and clients in entrepreneurship legal clinics and how those clinics help students establish a healthy professional identity through exposure to an entrepreneurial mindset.

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PUBLICATIONS AND WORKS IN PROGRESS (continued)

Zooming into the Future of Skills-based Teaching, 23 TENN. J. BUS. L. (2022) (co-author).

The Search for Clarity in an Attorney's Duty to Google, 18 J. ALWD 133 (2021).

Discusses recent rulings where lawyers have been found to violate a professional duty by failing to conduct an internet search for relevant information about a matter and proposing a modified rule of professional conduct to address this issue.

Media Coverage: [Penn Law Website, Oct. 15, 2020](#); ["Case in Point" Podcast, Nov. 5, 2020](#)

Cited by the American Bar Association in their first formal opinion covering the growing use of generative artificial intelligence in the practice of law, July 2024.

Just and Speedy: Rule 1 Sanctions for Luddite Attorneys, 25 GEO. MASON L. REV. 36 (2017).

Argues that sanctions under Rule 1 of the FRCP may be available to judges to compel attorneys to use time- and money-saving technology.

Occam's Phaser: Making Proportional Discovery (Finally) Work in Litigation by Requiring Phased Discovery, 4 STAN. J. COMPLEX LITIG. 89 (2016).

"10 Tips for Crafting a Document Retention Policy," *Corporate Counsel Magazine*, Feb. 23, 2015.

"Is Deletion of a Key Document After Notice Spoliation?," *The Legal Intelligencer*, Jan. 5, 2015.

"Proposed Federal Rules Will Discourage Document Dumps," *The Legal Intelligencer*, Dec. 31, 2013.

Affirming Michigan's Action, 31 DAYTON L. REV. 127 (2006) (co-author).

EDUCATION

UNIVERSITY OF MICHIGAN LAW SCHOOL, Ann Arbor, MI

Juris Doctor, May 2006

Executive Notes Editor, Michigan Journal of Race & Law.

Editor-in-Chief, *Res Gestae* student newspaper.

Recipient of the Irving Stenn, Jr. Award, presented to the student for outstanding contributions to the well-being and strength of the law school.

OAKLAND UNIVERSITY, Rochester, MI

Bachelor of Arts in Journalism, Magna Cum Laude, May 2001

Outstanding Graduating Senior, School of Rhetoric, Communications & Journalism.

WORK EXPERIENCE

MURPHY COUNSEL PLLC, Durham, NC

Co-Founder, May 2024 to Present

Operating a small business legal practice providing advice and assistance to nascent ventures in North Carolina, Pennsylvania, and New Jersey.

WALL STREET MAGNATE, LLC, Philadelphia, PA

Co-Founder, January 2020 to Present

Leading business development of app-based securities trading simulator.

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WORK EXPERIENCE (continued)

DIGISTREAM INVESTIGATIONS, Nationwide

Advisory Board Member, November 2022 to Present

Providing advice on entrepreneurship and risk management strategy for nationwide private investigation firm.

SEI INVESTMENTS COMPANY, Oaks, PA

Corporate Counsel, April 2016 to June 2018

Advised business line of publicly-traded financial services technology company on legal matters including risk management, information management, and data security.

Day-to-day legal contact for issues arising from relationships spanning over 150 customers.

BRAINDO INTERACTIVE CONSULTING, Philadelphia, PA

General Counsel and Content Strategist, April 2015 to March 2016

Originated legal role at a rapidly-growing startup digital marketing consultancy.

Advised managing partners on all areas of legal matters including real estate, contracts, data security, human resources, and litigation.

BLANK ROME, LLP, Philadelphia, PA

Senior Associate, Commercial Litigation, Labor & Employment Groups, Jan. 2007 to March 2015

Provided risk analysis and counseled clients in disputes and compliance with federal and state employment laws.

E-Discovery SME experience included consulting on firm policy, drafting litigation holds, subpoenas, and motion practice.

PENNSYLVANIA SUPREME COURT, West Conshohocken, PA

Law Clerk, Justice Sandra Schultz-Newman (retired Dec. 2006), Aug. 2006 to Dec. 2006

PRESENTATIONS AND WORKSHOPS (Partial List)

“Client-Centered Lawyering in the Age of Generative AI,” 2025 AALS Conference on Clinical Legal Education, Forthcoming (Co-presenter).

“AI-Augmented Clinical Legal Practice: Workflow Integration for Enhanced Efficiency,” 2025 AALS Conference on Clinical Legal Education, Forthcoming (Co-presenter).

Invited Presenter, Self-leadership Issues for Lawyer Leaders, Symposium: Lighting the Way for 10 Years, University of Tennessee College of Law Institute for Professional Leadership, October 2024.

“I Get Knocked Down, But I Get Up Again: Failing Our Way to Success/The Other F-Word: How Growth Mindset Can Help Us Embrace Our Own Failures,” 2024 AALS Conference on Clinical Legal Education, May 4, 2024 (Co-presenter).

Roundtable, “What’s So Funny About Name, Image, and Likeness?,” 2024 Transactional Clinical Conference, May 1, 2024 (Co-facilitator).

“Necessary Trouble of a Different Kind: Turning Difficult Conversations into Constructive Feedback,” 2023 Southern Clinical Conference, October 22, 2023 (Co-presenter).

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PRESENTATIONS AND WORKSHOPS (continued)

“How I Turned a Boring Old Contract Interpretation Class into a Hero’s Journey,” Ninth Applied Legal Storytelling Conference, July 27, 2023.

“Teaching Synchronous Communication as a Research Tool in the Age of COVID: An Update on My Valiant and Heartbreaking Efforts to Convince Law Clinic Students to at Least Try to Talk to Human Beings, Not That I’m Frustrated or Anything,” CALIcon2023, June 15, 2023.

“Beyond the Clinical Classroom: Teaching Students to Engage with Community,” 2023 Transactional Clinical Conference, June 10, 2023 (Co-presenter).

“Having Fun While Practicing Law: Not Just a Series of Random Words!,” 2023 AALS Conference on Clinical Legal Education, April 28, 2023 (Co-presenter).

“Lawyer Wellness and Legal Ethics,” Clarke Conference in Legal Ethics and Professionalism, Gonzaga University School of Law, April 13, 2023 (Co-presenter).

“Feedback, Supervision, and Difficult Conversations,” University of Virginia Law School, February 7, 2023 (Co-presenter).

“Choose Your Own Misadventure: Thrilling Tales of Student Disengagement, and How We Got Creative to Save the Day,” 2022 AALS Conference on Clinical Legal Education, May 13, 2022 (Co-presenter).

“Using Legal Design in Transactional Clinics,” 2022 AALS Conference on Clinical Legal Education, May 13, 2022 (Co-presenter).

“The AALS Conference on Clinical Legal Education StorySlam: My Most Creative Moment as a Lawyer,” 2022 AALS Conference on Clinical Legal Education, May 11, 2022 (Co-presenter).

“Regulation, Disruption, and Opportunity: An Illustrated Guide for DigiStream Investigations,” DigiStream Investigations Annual Meeting, Keynote Address, January 20, 2022.

“On Death, Divorce, and Corporate Dissolution: Startup Lawyers as Storytellers,” Eighth Applied Legal Storytelling Conference, July 14, 2021 (Co-presenter).

“Experiential Legal Education Through Brainstorming at Improv Comedy’s ‘Speed of Fun,’” AALS Section in Balance in Legal Education’s Summer 2021 Speed Idea-Sharing Series on Promoting Well-Being in Law School, June 24, 2021.

“‘Not Great, Bob!’: Forming an Honest Answer to the Question ‘How Are You?’,” AALS Section in Balance in Legal Education’s Summer 2021 Speed Idea-Sharing Series on Promoting Well-Being in Law School, June 24, 2021.

“Zooming into the Future of Skills-Based Teaching,” Emory Law’s Seventh Biennial Conference on the Teaching of Transactional Law and Skills, June 4, 2021 (Co-presenter).

“Hybrid Learning for a Hybrid Practice: Insight on Legal Education from the Unique JD Class of 2020,” CALIcon2021, June 2, 2021.

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PRESENTATIONS AND WORKSHOPS (continued)

“Turning Down the Static: Fine-tuning Feedback, Supervision and Difficult Conversations,”
2021 AALS Conference on Clinical Legal Education, April 30, 2021 (Co-presenter).

“[Five Tips to Reduce Distractions While Videoconferencing from Home](#),” AALS/CLEA Virtual
Conference, Video Submission, July 2020.

Panelist and Judge for the Shark Tank Competition at the “Law 2030: A Global Conversation about the
Future of the Profession” conference at Penn Law on February 28, 2020.

“Wondering How to Give Effective Feedback to Your Students? 5 Tips on Where to Start,”
2019 Midwest Clinical Legal Education Conference, Oct. 18, 2019 (Co-presenter).

“Current Issues in E-Discovery: Big Data and Beyond,” Pennsylvania Bar Institute (PBI) (Course
Organizer, Moderator and Presenter), March 27, 2019.

“Introduction to Digital Evidence,” PBI Seminar, Aug. 25, 2016, Aug. 24, 2017, Aug. 16, 2018.

“FRCP and Document Retention: Prepare to Qualify,” Thomson Reuters Webcast, March 11, 2016.

“Document Retention: Planning for the Known Unknown,” Thomson Reuters Webcast, April 29, 2015.

SERVICE

Treasurer and Executive Committee Member, Clinical Legal Education Association (CLEA),
2023-2025. Past Chair, Communications Committee, 2020-2023.

Chair-elect and past Secretary, AALS Section on Balance & Well-Being in Legal Education, 2024-2026.
Past Co-Chair, Communications & Outreach Committee, 2021-2023.

Recipient of Blank Rome’s “Pro Bono Hero” Award in 2014 for work on behalf of senior citizens.

Named to the First Judicial District of Pennsylvania Pro Bono Roll of Honor from 2008 to 2014.

AWARDS AND ACCOMPLISHMENTS

Award-winning storyteller; [Audience Favorite, FirstPersonArts StorySlam GrandSlam](#), November 2019.

Stories have been featured on WHYY-Philadelphia’s “NewsWorks Tonight”, WHYY’s
“CommonSpace” podcast, WNYC’s “The Takeaway,” and the FirstPersonArts #US podcast.

Chair of “The Dude Hates Cancer” annual charity bowling tournament, benefitting the Leukemia &
Lymphoma Society, raised over \$800,000 to fight blood cancers.

Playwright, “This Is What’s Left,” Old Academy Players, East Falls, PA, July 2019.

ADMISSIONS

Pennsylvania, New Jersey, North Carolina, and before the U.S. Supreme Court.

PROFESSIONAL MEMBERSHIPS

Association of American Law Schools, Clinical Legal Education Association, Durham Bar Association.